

Learning Curve helps Open Window implement Adobe Sign



Open Window (OW), a state-of-the-art college and instructional leader in the creative industries have always been ahead of the game. With the move to online learning, it set about trying to find more efficient software products to improve its workflow and maintain its market lead.

The college identified one inefficiency that needed attention. Asking students and vendors to sign paper-based contracts and documents had always been a time-consuming process. OW decided to investigate how it could speed up this element of its business.

OW approached Learning Curve, a Platinum Adobe Reseller, to help with this problem. Learning Curve is staffed with expert teams dedicated to resolving difficulties. After a collaborative discussion, OW implemented Adobe Sign, which turned out to be exactly the software solution it needed to unblock its workflow.

About Open Window

Open Window has recently been named as one of the best creative educational institutions across Africa and the Middle East. The innovative school is always on the lookout for improved solutions made possible by advancements in technology.

With its single South African campus catering to over 900 students and supported by almost 100 staff, OW knew it had to constantly look for innovative ways to serve such a large and dynamic campus.



The challenge

Signing documents

Administrative staff from OW faced time-consuming delays in performing a simple task—getting official documents like student contracts signed. OW identified that the old ways of waiting for students to print, sign, scan, and email documents could be improved.

These tedious paper-based processes became more evident during Covid lockdowns, with everyone facing limited mobility. The college set about improving the system to stay ahead of the game with technology. After a thorough consultation with Learning Curve's Adobe Sign specialist team, OW found the solution it was looking for.

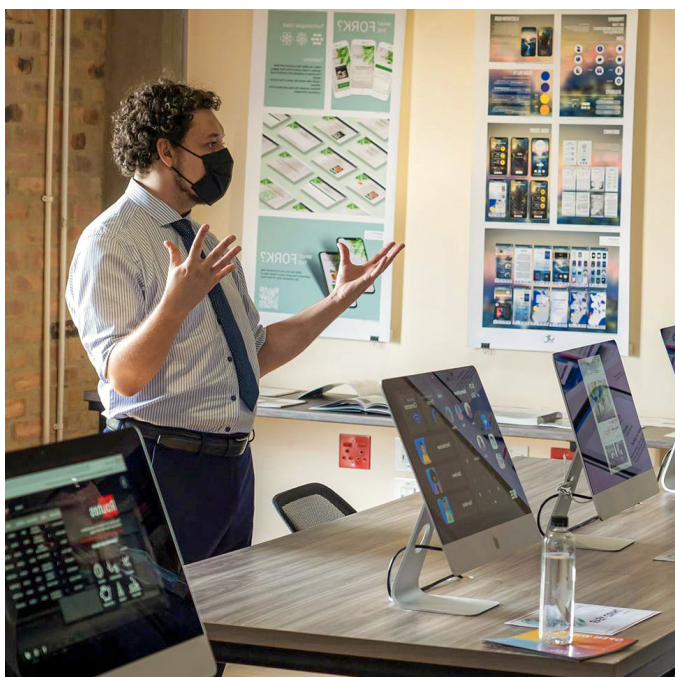
The solution

Adobe Sign

With Adobe Sign, OW staff could now prepare their contracts on a simple PDF document with a signable signature field that was legally binding. As the trusted e-signature solution globally, Adobe Sign, both legal and secure. With security deeply ingrained into the internal development, Adobe Sign handles large volumes of online signature processes flawlessly.

It was a game changer that cut the signing process to a fraction of the time it used to take. The implementation process with Learning Curve was simple. After an hour-long training session everyone was set up, had system access, and could send out a basic form for signature.

Another two-hour training session covered setting up templates, sending in bulk, and revising the basic features again. In no time, OW was ready to forge ahead in a post-pandemic world.



Adobe Sign results

Today, OW uses Adobe Sign for subject confirmations, pro forma invoice approvals, completion and signing of registration agreements, as well as debit order forms. OW are exploring using the tool for financial functions like purchase order requests and approvals, and various other internal processes where necessary, along with integration into their back end systems.

Commenting on the benefits of Adobe Sign, Lukas Van Der Merwe, Executive Assistant to the COO says,

“ We found significant time saving and productivity improvements in terms of following up on outstanding documents. Adobe Sign has an automated reminder function. It was the simplicity of using Adobe Sign, as well as the bulk sending option and automated reminders that won it. ”

On features that surprised him, he says, “The download of the form fields was a great surprise. It will be helpful to use the data completed on the forms for other functions, for example, activating debit orders.”

Conclusion

OW and Learning Curve collaborated exceptionally well during a time of disruption and uncertainty. With targeted solutions, Learning Curve was able to solve the pressing challenge that OW faced.



The partnership has yielded impressive results and allowed OW to retain its position at the forefront of learning in the creative industries. By working together, these two long time partners have shown that organizations like OW, with a laser focus on process improvement, can find ways to innovate by engaging with a partner that understands their business and shares a passion for excellence.

To find out more about the adoption of Adobe Sign, please [click here](#)

Learning Curve's Adobe Sign Technical Specialist and Sales Director are on hand to answer any queries you may have and can be contacted as follows:

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